

SIRI KERTAS KERJA

WORKING PAPER SERIES

FEA Working Paper No. 2008-6

A New Multi-Dimensional Framework for Analyzing Regional Integration: Regional Integration Evaluation (RIE) Methodology

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January 2008

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Keywords

Economic integration, economic modeling, NAFTA, ASEAN, MERCOSUR, EU

JEL Code

F15

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Abstract

Researchers from different fields have attempted to explain regional integration using different theories and analytical tools. These theories and analytical tools typically visualize the regional integration process from the perspective of a single discipline, usually economics but also political science, sociology, or technology and science. However, such one-dimensional analytical approach cannot fully capture the richness and complexity of regional integration, which is an inherently multi-dimensional process. To address the problem, we propose a multi-dimensional analytical framework – the regional integration evaluation (RIE) methodology. We apply this methodology for analyzing NAFTA, ASEAN, MERCOSUR and EU.

1 Introduction

Research on regional integration has engendered a wide range of theories, models and methodologies. Most of the existing theories, models and research methodologies on regional integration are based on the perspectives of a single discipline, most often economics.¹ In this paper, we approach regional integration from a multi-disciplinary perspective which incorporates not only economics but also the political, social and technological dimensions of integration.² More specifically, we introduce a new multi-dimensional analytical framework – the regional integration evaluation (RIE) methodology – which is based on all four dimensions of development. Our measure of a region's development level in the economic, political, social and technological spheres is the regional development index X_i . The index incorporates the development levels of all regional countries as well as differences among the regional countries. For example, ASEAN's economic development index measures ASEAN's economic development level, which, in turn, depends on the economic development levels of all its member countries. Wide gaps in economic development levels among member countries, say between Singapore and Cambodia, reduce ASEAN's economic development index.

The central idea behind the RIE methodology is that regional development promotes regional integration. That is, the higher the development level of a region, the more likely it is that the countries of the region will experience closer integration with each other. The development level of a region, in turn, depends on the domestic development level of each country in the region. While the idea that regional development is beneficial for regional integration is hardly new, our RIE methodology differs from the existing literature in that it is based on a more comprehensive definition of development than just economic development. A high level of regional economic development is certainly conducive for integration since it allows for more trade, investment and other economic interaction among its member countries. However, it is equally clear that a high level of development in non-economic spheres is also conducive for integration. For example,

regional integration is more likely to occur among well-functioning democracies than among countries with less mature and stable political systems.

Furthermore, regional integration not only involves the progressive removal of barriers to economic interaction among members, it draws them closer together in non-economic spheres as well. As such, not only can we expect high levels of regional economic and non-economic development to promote regional integration, we can also expect regional integration to promote both economic and non-economic development of a region. For example, the widely cited economic benefits of integration, such as greater trade and investment among member countries, can stimulate the region's economic growth, and indeed higher growth has been a major driving motivation behind most regional integration initiatives. Integration can also bring member countries closer together in terms of their political, social and technological environments, for example by promoting the adoption of common labor or environmental standards. There is thus a mutually supportive and reinforcing relationship between regional development and regional integration. We believe that our RIE methodology can provide more accurate and comprehensive guidance for both policymakers and researchers about the feasibility and desirability of regional integration initiatives than traditional methodologies. While our methodology recognizes that both economic and non-economic factors drive regional integration, the traditional methodologies tend to focus narrowly on economic motivations. In addition, our methodology takes into account the fact that integration entails both economic and non-economic effects.

2 Application of the RIE Methodology to Different Trade Blocs

In this section, we apply the RIE methodology to different trade blocs – European Union (EU), North American Free Trade Area (NAFTA), Association of Southeast Asian Nations (ASEAN) and Market of the South Cone (MERCOSUR) – to estimate their regional development levels. The four trade blocs encompass a wide range of geographical locations as well as economic, political, social and technological structures. Applying the RIE methodology to such a diverse

group of regions and comparing their development levels enables us to have a clearer picture of the effect of regional development on regional integration. We also look at how the regional development of each trade bloc has evolved over time so as to evaluate whether its integration prospects have become stronger or weaker over time. More specifically, we estimate and compare the regional development level in 3 different time periods – 1980s, 1990s and 2000-2006. Our application of the RIE methodology allows us to compare the prospects for integration among different groups of countries as well as the evolution of those prospects over time.

2.1 European Union (EU): High Regional Development and High Regional Integration

The European Union (EU) was established as the European Economic Community in 1957 and represents the most advanced form of regional integration in the world today.³ Geopolitical factors, in particular the strong political commitment of Western European governments to prevent another military conflict in the aftermath of the devastating Second World War, provided a powerful initial impetus for regional integration. An equally powerful impetus came from a common desire of Western European countries to achieve more rapid economic growth by reducing barriers to trade and thus promoting trade with each other. The convergence of powerful geopolitical and economic self-interest has led to a deepening and broadening of integration unparalleled by any other regional group in the world. The depth of EU integration is epitomized by the euro, the common currency shared by 13 member states, while the breadth of integration is perhaps best illustrated by the steady expansion of membership from six to twenty-seven. The EU is in many ways a unique supranational and intergovernmental organization.

Table 1 below shows the evolution of the EU's regional development indices in the 1980s, 1990s and 2000-2006.⁴ The regional political development index (X_1) rose slightly from 0.80 in the 1980s to 0.81 in the 1990s before falling to 0.75 during 2000-2006. The regional social (X_2), economic (X_3) and technological (X_4) regional development index all show the same pattern of (i) a slight increase between the 1980s and the 1990s and (ii) a somewhat bigger decrease

between the 1990s and 2000-2006. The most striking feature of Table 1 is EU's high level of regional development in all 4 spheres – political, social, economic and technological. This is not surprising since the EU consists of high-income countries with relatively homogenous social and political values as well as technological capabilities. The column to the right of each of the 4 regional development index corresponds to the triangular area used to compute the regional integration stage (RIS) index, which is a measure of overall regional development incorporating all 4 spheres.⁵ The larger a particular development index, the larger the corresponding triangular area. The pattern of the RIS index is similar to the 4 development indices – rising from 81 in the 1980s to 83 in the 1990s before falling to 78 in 2000-2006. Figure 1 below shows the graphical illustration of the 4 regional development indices, the corresponding triangular areas, and the RIS index during the 1980s for the EU.

[Insert Table 1 here]

[Insert Figure 1 here]

A major development within the EU during 2000-2006 was the accession of new members with lower levels of political, social, economic and technological developments. More specifically, in 2004 Cyprus, Estonia, Hungary, Latvia, Lithuania, Malta, Poland, Slovakia, Slovenia and the Czech Republic joined the EU. Except for Cyprus and Malta, all the new members were formerly communist countries making the transition from centrally planned economies to market-based economies and authoritarian political systems to liberal multi-party democracies. The reduction in the 4 regional development indices between the 1990s and 2000-2006, along with the RIS index, is a natural consequence of the entry of ten less developed new members. However, what is more significant is that even after absorbing ten new members, the EU remains highly developed politically, socially, economically and technologically. Although the development gap between the old and new members has made the EU more heterogeneous, such heterogeneity has not significantly reduced its overall development level. This suggests that

despite the recent membership expansion, the EU remains a viable and forceful mechanism for European integration. Going forward, our analysis implies that the entry of Romania and Bulgaria in 2007, as well as the future prospective entry of Turkey and some Balkan countries, is unlikely to adversely affect the sustainability of the EU.

2.2 NAFTA: High Regional Development and Economics-Focused Regional Integration

The North American Free Trade Agreement (NAFTA) came into effect on 1 January 1994 and established a North American free trade area consisting of the United States, Canada and Mexico.⁶ The free trade area is the world's largest in terms of the combined economic size, larger than even the EU. Unlike the EU, which addresses a wide range of economic and non-economic issues, NAFTA is a purely economic agreement which seeks to boost trade among the three countries by reducing trade barriers, in particular tariffs. The formation of NAFTA was driven by a common desire to make the North American markets more efficient, and thereby promote the international competitiveness and economic welfare of the three countries. Unlike the EU, NAFTA did not create any supranational organizations such as the European Commission. In the context of their roles as trade blocs, the US, Canada and Mexico pursue different trade policies with respect to non-NAFTA countries. In contrast, the EU is a customs union in which all EU members pursue the same trade policies vis-à-vis non-EU countries.

Table 2 below shows the evolution of NAFTA's regional development indices in the 1980s, 1990s and 2000-2006. The regional political development index (X_1) rose slightly from 0.65 in the 1980s to 0.67 in the 1990s and further to 0.70 during 2000-2006. The regional social development index (X_2) shows a much sharper rise, from 0.48 in the 1980s to 0.76 in the 1990s and during 2000-2006. The regional economic development index (X_3) rose from 0.74 in the 1980s to 0.82 in the 1990s and further to 0.85 during 2000-2006. Finally, the increase in the regional technological development index (X_4) is smaller, rising from 0.90 in the 1980s to 0.93 in the 1990s and 2000-2006. Table 2 indicates that relative to the pre-NAFTA period, the

NAFTA bloc has become more developed politically, socially, economically and technologically. The progress in regional development has been especially pronounced in the social, and to a lesser extent, economic spheres. The regional integration stage (RIS) index rose from 69 in the 1980s to 80 in the 1990s and 81 in 2000-2006.

[Insert Table 2 here]

Our application of the RIE methodology to NAFTA indicates that conditions are becoming more conducive for broader and deeper integration among the US, Mexico and Canada. Indeed we find that the RIS index is higher for NAFTA than the EU. The balance of evidence suggests that NAFTA has served as a major catalyst of trade and investment in all three countries. In particular, NAFTA seems to have been beneficial for the economic growth of Mexico, which considerably lags behind its two northern neighbors in per capita income and overall development. Although Mexico's post-1994 growth performance has been neither striking nor fast enough to permit convergence with the US and Canada, it would have been even less impressive without the benefits of NAFTA – greater access to the two rich markets and higher FDI inflows attracted by such access. Although various structural obstacles, for example political opposition in the US to Mexican immigration, stand in the way of deeper integration, our analysis lends support to those who argue that NAFTA should now aspire to become more than just a free trade area.

2.3 ASEAN: Low Regional Development and Low Regional Integration

The Association of Southeast Asian Nations (ASEAN) was established in 1967 by Indonesia, Malaysia, Philippines, Singapore and Thailand, and its membership has expanded over time to include Vietnam, Myanmar, Cambodia, Laos and Brunei.⁷ ASEAN was formed by a group of pro-Western, anticommunist countries at the height of the Cold War against the backdrop of the Vietnam War. As such, ASEAN was initially driven by geopolitical considerations and served primarily as a forum for fostering dialogue and cooperation on political and security issues. More

specifically, ASEAN sought to build up a united front against the communist threat and to defuse potential conflict among its members. Although the initial impetus for ASEAN came from geopolitics rather, promoting trade, investment and other economic cooperation has become increasingly more important in line with the region's rapid economic growth. Southeast Asia has been part and parcel of the East Asian Miracle which transformed the region from an economic backwater to the most dynamic component of the global economy. The end of the Cold War has further accelerated the strategic shift in ASEAN's focus from geopolitical cooperation to economic cooperation. A concrete example of this strategic shift is the ASEAN Free Trade Area initiative, which was launched in 1992 to reduce trade and non-trade barriers among members.

Table 3 below shows how ASEAN's regional development indices have evolved over time. The regional political development index (X_1) rose sharply from 0.23 in the 1980s to 0.33 in the 1990s before falling marginally to 0.32 during 2000-2006. The regional social development index (X_2) also rises sharply from 0.37 in the 1980s to 0.46 during the 1990s before falling back to 0.40 during 2000-2006. The regional economic development index (X_3) rose from 0.36 in the 1980s to 0.41 in the 1990s and during 2000-2006. The increase in the regional technological development index (X_4) is larger, rising from 0.22 in the 1980s to 0.51 in the 1990s and 0.52 during 2000-2006. Table 3 reveals that ASEAN became more developed politically, socially, economically and technologically between the 1980s and the 1990s. However, by and large there has been almost no progress in ASEAN's development between the 1990s and 2000-2006. The regional integration stage (RIS) index shows a similar trend, rising from 30 in the 1980s to 43 in the 1990s before falling to 41 during 2000-2006.

[Insert Table 3 here]

The progress in political, social, economic and technological development between the 1980s and the 1990s closely mirrors ASEAN's remarkable economic growth and development from 1980 to 1997. The aftereffects of the Asian currency crisis of 1997-1998, which put a rude stop

to the region's seemingly unstoppable march toward prosperity, are reflected in the lack of development progress between the 1990s and 2000-2006. The low level of regional development is primarily due to a great deal of income heterogeneity within ASEAN, which includes some of the world's poorest countries as well as one of the richest – Singapore. While intra-ASEAN trade is not negligible, its relative importance falls far short of trade with non-ASEAN countries for all ASEAN members. Likewise, one of the guiding principles of ASEAN – non-interference in the internal affairs of other members – has prevented ASEAN countries from collectively pushing for political reform. In short, the low level of regional development has prevented ASEAN from becoming an effective vehicle for regional integration. Our analysis suggests that at this point in time it may be more productive for ASEAN to consolidate its existing scope and level of integration rather than seek to horizontally or vertically expand its integration. One possible strategy for ASEAN going forward is to first strengthen integration among relatively more developed members before doing the same for all members.

2.4 MERCOSUR: Rapid Regional Development and Slow Regional Integration

MERCOSUR, or Common Market of the South, was set up in 1991 by Argentina, Brazil, Paraguay and Uruguay, and is South America's leading trade bloc.⁸ MERCOSUR's combined market accounts for around 70% of the continent's output, and its stated aim is to create a customs union with common external tariffs against non-members and free trade within the bloc. The main driver behind the formation of the South American common market was the shared desire of the continent's two largest economies – Argentina and Brazil – to intensify their economic interaction as a means of enhancing efficiency, productivity and international competitiveness. Both countries were very much part of the Latin American debt crisis in the early 1980s, which led to macroeconomic instability and slow growth throughout the decade, so much so that the 1980s is widely known as the region's "lost decade" from the economic perspective. Along with sounder macroeconomic policies and structural reform, Argentina and

Brazil viewed greater regional trade as an important potential channel for recovering from the lost decade and speeding up growth. Geographical proximity and economic linkages with the two giants made Paraguay and Uruguay natural additional partners to the trade bloc. A major contributing political factor is the fact that the debt crisis and its adverse effects on economic performance have discredited the region's authoritarian military governments, which paved the way for their replacement by democratic civilian governments more willing to cooperation with other countries.

Table 4 below shows the evolution of MERCOSUR's regional development indices in the 1980s, 1990s and 2000-2006. The regional political development index (X_1) rose sharply from 0.11 in the 1980s to 0.44 in the 1990s and further to 0.52 during 2000-2006. The regional social development index (X_2) also rose sharply from 0.36 in the 1980s to 0.46 in the 1990s and more moderately to 0.50 during 2000-2006. The regional economic development index (X_3) rose from 0.32 in the 1980s to 0.41 in the 1990s and further to 0.48 during 2000-2006. The increase in the regional technological development index (X_4) has also been pronounced, rising from 0.23 in the 1980s to 0.51 in the 1990s and further to 0.55 during 2000-2006. Table 4 reveals that during the post-MERCOSUR period, the MERCOSUR bloc has made a great deal of progress in political, social, economic and technological development as well as overall development. The regional integration stage (RIS) index rose from 26 in the 1980s to 46 in the 1990s and further to 51 during 2000-2006.

[Insert Table 4 here]

Our application of the RIE methodology to MERCOSUR indicates that between the 1980s and the 1990s conditions have become much conducive for integration among the four South American countries. In particular, the substantial improvement in the macroeconomic performance of Argentina and Brazil as well as their political transformation into multi-party democracies has strengthened intra-ASEAN political and economic integration. The empirical

evidence also indicates that during the 1990s the reduction of tariff and non-tariff trade barriers under MERCOSUR was effective in expanding trade among the four members and serving as an engine of regional growth. However, during 2000-2006, regional integration has failed to keep pace with regional development. In fact, further integration has stalled in the face of growing protectionism within the region, which was initially precipitated by currency devaluations and economic stagnation of 1999-2002. Our analysis suggests that the region's development has continued to move forward despite those temporary setbacks. Therefore, instead of erecting more trade barriers against each other and moving away from the ideal of a customs union, the four MERCOSUR governments should work hard to get regional integration back on track in light of the development progress between 1990s and 2000-2006.

3 Concluding Remarks

In this paper, we introduce a new multi-disciplinary analytical framework – the regional integration evaluation (RIE) methodology – for analyzing regional integration. The methodology is based on the recognition that regional integration is not a narrowly economic phenomenon, but a much broader phenomenon which also includes political, social and technological dimensions. That is, integration not only involves reducing barriers to trade, investment and other cross-border economic activities, but also facilitating cooperation in other areas as well. As such, the pre-conditions for successful integration include both economic and non-economic factors. The central idea behind the RIE methodology is that (i) regional development should be defined broadly to encompass political, social, economic and technological development, and (ii) regional development is conducive for regional integration. It is likely that a group of highly developed and homogeneous countries will be able to pursue integration more effectively than a group of less developed and heterogeneous countries. Furthermore, we can expect regional integration to promote regional development, which means there is a complementary relationship between regional development and regional integration, one supporting the other.

To illustrate its practical usefulness for policymakers, we applied the RIE methodology to the European Union (EU), North American Free Trade Area (NAFTA), Association of Southeast Asian Nations (ASEAN) and Market of the South Cone (MERCOSUR) to estimate the regional development levels of four geographically dispersed trade blocs which differ widely in terms of their economic, political, social and technological characteristics. We also apply the RIE methodology for three different time periods – the 1980s, the 1990s and 2000-2006 – to track the evolution of each bloc’s regional development level over time. Broadly speaking, we can characterize the regional development and integration levels of the four blocs as follows: (1) EU – high regional development and high regional integration, (2) NAFTA – high regional development and economics-focused regional integration, (3) ASEAN – low regional development and low regional integration, and (4) MERCOSUR – rapid regional development and slow regional integration. Our analysis not only allows for a comparison of different trade blocs but also captures the impact of major economic and non-economic shocks on the evolution of regional development over time. For example, the entry of less developed new members from Central and Eastern Europe in the past few years has reduced the EU’s development level. Likewise, South America’s strong and sustained economic recovery from the lost decade of the 1980s has lifted up MERCOSUR’s development level.

Our application of the RIE methodology yields estimates of the regional integration stage (RIS) index, which is a measure of a region’s overall development. Those estimates provide practical, useful and relevant information to policymakers, especially in terms of whether or not to strengthen integration through either broadening or deepening. Our analysis implies that conditions are now conducive for NAFTA to seek higher levels of integration by expanding into new fields of integration and/or further deepening the existing, economics-focused integration. Our analysis also suggests that at this point in time consolidating the current level of integration makes more strategic sense for ASEAN than broadening or deepening. We find that regional

integration has failed to keep pace with regional development in the case of MERCOSUR, which means that policymakers should give seriously consider pursuing integration with renewed vigor and commitment. The decrease in the EU's development level due to the absorption of a large number of new members calls for a period of pause and consolidation. The growing indifference and opposition toward the EU among the general public, highlighted by the French and Dutch voters' rejection of the EU constitution in 2005, lends further support to slowing down the pace of integration. At a broader level, we hope that our study will contribute toward a more multi-disciplinary approach to regional integration among researchers as well as a more multi-dimensional understanding of regional integration among policymakers.

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Table 1
EU's Political, Social, Economic and Technological Development and
Regional Integration Stage (RIS) Index

Period	RPD	Area	RSD	Area	RED	Area	RTD	Area	RIS
1980s	0.80	20	0.71	17.75	0.83	20.75	0.88	22	81
1990s	0.81	20.25	0.78	19.5	0.85	21.25	0.89	22.25	83
2000-2006	0.75	18.75	0.73	18.25	0.80	20	0.85	21.25	78

Note: RPD = regional political development, RSD = regional social development, RED = regional economic development, RTD = regional technological development, RIS = regional integration stage index

Table 2
NAFTA's Political, Social, Economic and Technological Development and
Regional Integration Stage (RIS) Index

Period	RPD	Area	RSD	Area	RED	Area	RTD	Area	RIS
1980s	0.65	16.25	0.48	12	0.74	18.5	0.90	22.5	69
1990s	0.67	16.75	0.76	19	0.82	20.5	0.93	23.25	80
2000-2006	0.70	17.5	0.76	19	0.85	21.25	0.93	23.25	81

Note: RPD = regional political development, RSD = regional social development, RED = regional economic development, RTD = regional technological development, RIS = regional integration stage index

Table 3
ASEAN's Political, Social, Economic and Technological Development and
Regional Integration Stage (RIS) Index

Period	RPD	Area	RSD	Area	RED	Area	RTD	Area	RIS
1980s	0.23	5.75	0.37	9.25	0.36	9	0.22	5.5	30
1990s	0.33	8.25	0.46	11.5	0.41	10.25	0.51	12.75	43
2000-2006	0.32	8	0.40	10	0.41	10.25	0.52	13	41

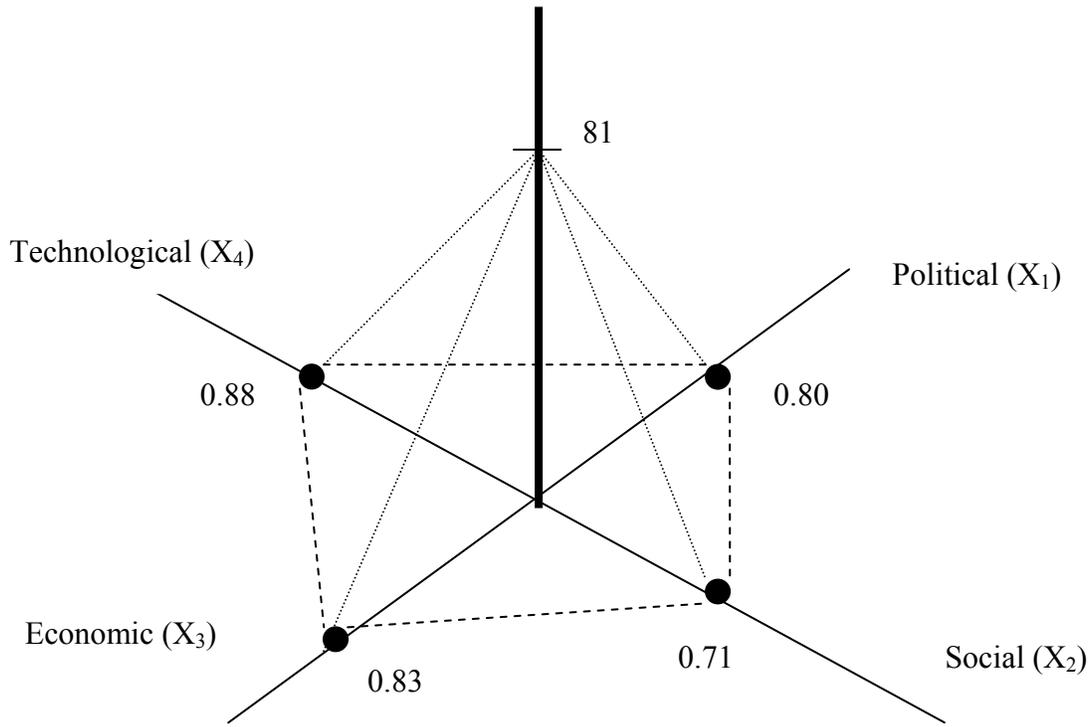
Note: RPD = regional political development, RSD = regional social development, RED = regional economic development, RTD = regional technological development, RIS = regional integration stage index

Table 4
MERCOSUR's Political, Social, Economic and Technological Development and
Regional Integration Stage (RIS) Index

Period	RPD	Area	RSD	Area	RED	Area	RTD	Area	RIS
1980s	0.11	2.75	0.36	9	0.32	8	0.23	5.75	26
1990s	0.44	11	0.46	11.5	0.41	10.25	0.51	12.75	46
2000-2006	0.52	13	0.50	12.5	0.48	12	0.55	13.75	51

Note: RPD = regional political development, RSD = regional social development, RED = regional economic development, RTD = regional technological development, RIS = regional integration stage index

Figure 1
Graphical Illustration of the 4 Regional Development Indices and
The Regional Integration Stage (RIS) Index: EU in the 1980s



Endnotes

¹ Please refer to Jovanovic (2006), Robson (2006), Fratianni (2006), Das (2004) and El-Agraa (1989) for comprehensive discussions of regional economic integration.

² Although the vast majority of the literature on regional integration addresses regional economic integration, there are some papers which look at the political, social and technological dimensions of integration. For example, (i) Schiff and Wang (2003) explore technology diffusion under NAFTA, (ii) Duina (2006) examines the social aspects of regional integration in the EU, NAFTA and MERCOSUR, and (iii) Marsh (2006) looks at the relationship between political liberalization and regionalism in East and Southeast Asia.

³ Please refer to Molle (2006) and Dinan (2005) for comprehensive overviews of the EU.

⁴ Please refer to Ruiz and Park (2007) and Ruiz (2004) for a comprehensive overview of the derivation of the regional development index.

⁵ For example, in the 1980s, 20 is the triangular area associated with the regional political development index of 0.8. In computing the RIS index, we can vary the weights we assign to political, social, economic and technological development. In this paper, we have assigned equal weights to the four different dimensions of development. The RIS index is simply the sum of the 4 triangular areas. Please refer to Ruiz and Park (2007) and Ruiz (2004) for a more comprehensive discussion of deriving the RIS index.

⁶ Please refer to Hufbauer and Schott (2005) and Cameron and Tomlin (2000) for comprehensive overviews of NAFTA.

⁷ Please refer to Tarling (2006) and Plummer (2006) for comprehensive overviews of ASEAN.

⁸ Please refer to Preusse (2004) and Folders (2000) for comprehensive overviews of MERCOSUR.

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